

Rating*	Colour Legend	
6	Certified	SAP certified
5	Expert, Consultant	Many years of experience, several time implemented
4	Many years of practice	Implemented more than 1 time
3	Hands-on experience	Good Knowledge of the End-user-processes
2	Educated	Educated but not much practice
1	In education	Planned to get know-ledge in these processes
0	No experience	

## > Production Planning

Business process	Process step	R*	SPC know-how
<b>Production Planning (Process Manufacturing) MTO in ERP</b>	Make-to-order production is carried out with reference to a sales order meaning that, as a rule, the items in a manufacturing order are only manufactured for a certain customer. The order is used to plan material requirements across all BOM levels, based on the customer requirements for the configured finished products and components. The process includes analysis, planning according to MRP logic and evaluation of the planning results.	4	Years of experience for this Process Steps.  Implemented last year  Expert in <ul style="list-style-type: none"> <li>• Requirement classes</li> <li>• Requirement types</li> <li>• Strategy for material and Planning</li> </ul>
<b>Production Planning (Process Manufacturing) MTS in ERP</b>	Make-to-stock production is carried out without reference to an sales order. The order is used to plan material requirements across all BOM levels, based on the customer requirements for the configured finished products and components. The process includes analysis, planning according to MRP logic and evaluation of the planning results.	4	Years of experience for this Process Steps.
<b>Production Planning (Discrete Manufacturing) ETO in ERP</b>	Engineer-to-order production is carried out with reference to a project from the component PS meaning that, as a rule, the items in a manufacturing order are manufactured for a specific project. The order is used to plan material requirements across all BOM levels, based on the requirements for the finished products and components required in the project.	3	Good knowledge  Tested, implemented once last year with a colleague.