

Rating*	Colour Legend	
6	Certified	SAP certified
5	Expert, Consultant	Many years of experience, several time implemented
4	Many years of practice	Implemented more than 1 time
3	Hands-on experience	Good Knowledge of the End-user-processes
2	Educated	Educated but not much practice
1	In education	Planned to get know-ledge in these processes
0	No experience	

> Financial Supply Chain Management

Business process	Process step	R*	SPC know-how
FI-AR Credit Management	<p>You can use this business process to monitor the risk of losses on receivables from your customers and to restrict this loss by means of a credit limit. Accounts Receivable Accounting (FI-AR) regularly provides SAP Credit Management (FIN-FSCM-CR) with the current status of customer open items. When you receive and process new sales orders in the sales and distribution system (SD), you can call up the credit check in SAP Credit Management. The system checks whether the order is within the credit limit for the customer and also checks characteristics of the customer's score. This enables you to recognize very early when a customer is no longer able to pay open invoices due to his weak financial situation. You can then hold back further deliveries to customers via SD so that the customer is forced to pay before he receives any further deliveries.</p> <p>Process steps:</p> <ul style="list-style-type: none"> • Report open items • Update commitment • Report payment behaviour summary • Update payment behaviour summary • Create sales order • Call credit check • Run credit check • Block sales order automatically • Report order value • Update commitment • Recalculate customer's score • Change credit limit • Repeat credit check • Run credit check • Release sales order • Create delivery • Call credit check • Run credit check • Block delivery automatically • Report delivery value • Update commitment • Release delivery • Create goods issue • Call credit check • Run credit check • Create billing document • Update commitment • Create open items • Report open items • Evaluate early warning list 	4	<p>Implemented the Credit Management of the previous version one time.</p> <p>It is not a Problem to implement the new version.</p>

Business process**Process step****R*****SPC know-how****Electronic Bill
Presentment and
Payment**

Present invoices and account information to your customers or suppliers. Provide self-service functions via the

1

In Education

Collection Management

Includes payment reminders, processing of promise-to-pay agreements, collection agent portal, collection strategies, collection controlling, and dunning.

1

New version in Education.
Dunning in FI-AR, certified expert.

Dispute Resolution

Uses dispute management processes to accelerate information gathering and problem assessment . Manages all communication electronically.

1

In Education